

Job Title: Steel Market Researcher
Position: Full Time
Location: Sheffield

MEPS International is a leading market research company operating in the steel sector worldwide. MEPS produce a collection of reports incorporating steel prices, forecasts, consumption, production and trade information. MEPS speaks to steel market participants in more than 40 countries around the world.

To support the development and growth of the company we are looking to recruit a Market Researcher, based in our Sheffield office.

Main responsibilities:

You will ensure sufficient coverage of each market and product within MEPS' existing publications. This will include developing new research contacts by phone, as well as attending conferences, for existing and potentially new publications.

Build relationships with key contacts within the steel industry for the collection of monthly steel prices and market information. You will present your research findings in report format, as well as verbal briefings.

You will use your knowledge, experience and research to support the team in producing its regular reports. As the team work to strict deadlines, it is essential that you can manage and plan your work effectively.

To be successful you must have excellent communication skills and be a team player. You will be comfortable working as part of a team, as well as working independently.

Respond to client request for information on steel sector developments, orally, via email and through PowerPoint presentations where necessary.

Identifying new opportunities for both existing and new products.

Prepare for conferences by providing research and background information on companies attending.

Provide support to colleagues in periods of absence.

It will be important for you to keep up to date with price and market related news for all regions.

For those candidates interested in writing, there is an opportunity to contribute to the writing and editing of MEPS publications, online commentaries and press releases.

The successful candidate will be able to develop within the company.

Essential experience:

You will have prior work experience and knowledge of the steel industry.

A background from the logistics side of the industry may be advantageous but is not essential for this role.

Excellent analytical and communication skills.

Confident with communicating and initiating conversations with research contacts and customers alike.

Have a commercial awareness.

You will be fluent in English. Additional languages would be beneficial but not essential.

You will be able to interpret market and price information, making sense of large sets of information.

Curiosity and tenacity to learn and collect steel price and market information is a vital characteristic.

Good working knowledge of MS Office suite.

Other duties that may be allocated.

Last updated: January 2019